



# Interim Report 2011

# Highlights

- ↗ On-going revenues increased by 16% compared with the first half of 2010, mainly due to the growth in export sales in the Specialist Engineering division.
- ↗ On-going gross margins have decreased year on year by 1.3% to 24.6% (2010: 25.9%).
- ↗ Operating profit before exceptional items and share option costs was £0.9m (2010: £0.6m). The profit after tax was £0.1m (2010: £0.4m loss).
- ↗ Cash used in operating activities of £0.2m (2010: £0.8m inflow) reflects the increase in working capital levels required to fund the growth in revenues.
- ↗ Net debt has been reduced to £6.1m from £8.3m as at 31 December 2010 (2010 H1: £12.7m) following the disposal of vacant properties and the completion of two further sale and leaseback transactions. Asset disposals generated £4.1m in the 26 weeks to 3 July 2011.
- ↗ The pension deficit has decreased by £2.0m to £2.7m at 3 July 2011 (31 December 2010: £4.7m).

## Results in Brief

### 26 week period ended 3 July 2011

	2011 £'m	2010 £'m
On-going revenues <sup>1</sup>	<b>31.0</b>	26.6
On-going gross margins <sup>1</sup>	<b>24.6%</b>	25.9%
Operating profit before exceptional items* and share option costs	<b>0.9</b>	0.6
Profit/(loss) after taxation	<b>0.1</b>	(0.4)
Basic earnings/(loss) per 5p ordinary share	<b>0.02p</b>	(0.32)p
Adjusted earnings/(loss) per 5p ordinary share†	<b>0.54p</b>	0.08p
Cash (used in)/generated from operations	<b>(0.2)</b>	0.8
Net debt	<b>6.1</b>	12.7
Gearing (net debt/net assets)	<b>33.3%</b>	81.9%
Dividends paid per 5p ordinary share	<b>nil</b>	nil

<sup>1</sup> The prior period on-going revenues and gross margins excludes the revenue and the cost of sales of businesses sold at the end of 2010, and provides prior period information that is comparable to the on-going revenues and gross margins of the Group.

\* Exceptional items (note 5) are items of income and expenditure that, in the judgement of management, should be disclosed separately on the basis that they are material, either by their nature or their size, to the understanding of the financial statements and where not to do so would distort the comparability of financial performance between periods. Profits and losses on property sales are considered to be exceptional in nature.

† Adjusted earnings is after the add back of exceptional items, share option costs and debt issue cost amortisation, and the tax effect thereon (see note 8).

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# Group Operations

## Consumer Durables

### George Wilkinson

'Progress' consumer bakeware, kitchen tools and gadgets

'Microwise' microwave cookware

Wood and metal wine racks

Innovative kitchen products

Bathroom furniture

(formerly George Wilkinson (Burnley) and Microwise Cookware and RTA Wineracks)

Progress Works, Elm Street,

Burnley, Lancashire BB10 1PB

Tel: 01282 415511 Fax: 01282 433112

### Samuel Groves

'Mermaid' bakeware and cookware

'Longlife' catering equipment

Station Road, Langley Green,

Oldbury, Birmingham B69 4LY

Tel: 0121 569 7900 Fax: 0121 569 7901

## Specialist Engineering

### Advanced Handling

Providing integrated handling solutions

Northfields Industrial Estate,

Market Deeping, Peterborough PE6 8LD

Tel: 01778 345365 Fax: 01778 341654

### Cooper Coated Coil

Surface coated metals

Units 38 & 39, Planetary Industrial Estate,

Wednesfield, Wolverhampton WV13 3XB

Tel: 01902 864422 Fax: 01902 864412

### Post Glover LifeLink

Complete line of patient safety equipment

167 Gap Way, Erlanger,

KY 41018, United States

Tel: (001) 859-283-5900

Fax: (001) 859-372-6272

### Premier Architectural Metalwork

Architectural metalwork

Unit 300, Catesby Park, Eckersall Road,

Kings Norton, Birmingham B38 8SE

Tel: 0121 451 1212 Fax: 0121 451 1220

### Toolspec

Tube manipulation and assemblies

Sedgwick Road, Luton,

Bedfordshire, LU4 9DT

Tel: 01582 572626 Fax: 01582 596891

### Weston Body Hardware

Locks, handles, latches and ancillary products

Crossgate Road,

Park Farm Industrial Estate,

Redditch, Worcestershire B98 7SN

Tel: 01527 516060 Fax: 01527 526060

## Advisers

### Auditors

PricewaterhouseCoopers LLP

Cornwall Court

19 Cornwall Street

Birmingham

B3 2DT

### Financial Advisers

N M Rothschild & Sons

67 Temple Row

Birmingham

B2 5LS

and

Arden Partners

125 Old Broad Street

London

EC2N 1AR

### Solicitors

Eversheds LLP

115 Colmore Row

Birmingham

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Birmingham

B3 2RB

HSBC Bank plc

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Birmingham

B2 4JU

### Registrars

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Services PLC

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The Pavilions

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Bristol

BS99 7NH

Dedicated Shareholder

enquiries:

0870 707 1179

### Brokers

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125 Old Broad Street

London

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